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All EDC Projects:

- Active Projects: 21
- Projects under Construction: 5
- New Jobs from Projects Under Construction: 308

2011 EDC Projects:

- Requests for Information: 9
- Agriculture Related: 1
- Manufacturing: 5
- High Tech: 1
- Other: 2

Retail Attraction

Gilbert Nissan, the ASPI Gateway Commerce Center (pictured), and a proposed coffee house/bakery have all credited the new SGL Automotive Carbon Fibers Facility as being one of the motivating factors in their decision to locate in Moses Lake.

Traditionally, this has been the role that the Grant County EDC has played in retail attraction. The EDC would help companies like SGL Automotive Carbon Fibers locate in Grant County and create



more jobs in the local economy. As those jobs were created retailers move in to fill the need for increased goods and services.

Now the EDC has taken a more direct role in retail recruitment by forming a task force to determine how the community can best attract retailers. The first steps discussed by the task force were to conduct a detailed leakage study to identify which types of retail have the greatest market potential in Grant County. Armed with that information, the taskforce will begin targeting retailers that best fit those markets.

Prior to the downturn in the national economy the EDC had been approached by several retailers with projects for Grant County. As the economy recovers it is expected that those projects will return and that new retail projects will be developed in the County over the next few years.





Grant County EDC's 20th Annual Banquet

This year's annual banquet was one of the most successful events the EDC has held over the years. The EDC was able to raise over \$7,000 to assist with its recruiting efforts and daily operations. The evening started off with a social hour and wine tasting from Foxy Roxy Wines and Gard Vintners. Speakers at the event included emcee and past EDC President Robert Trask, Jr., 2010 EDC President Juliann Dodds, 2011 EDC President Ron Covey, and EDC Executive Director Terry Brewer.

Dodds spoke about how Grant County has "found creative ways to continue to move forward" in a time when the country as a whole is struggling. "Luck has nothing to do with our success," said Dodds. "As a county and as individuals we assess risk and rewards and move ourselves forward in a thoughtful, productive manner." She thanked everyone in attendance for their continued support of the EDC and especially thanked the executive committee and board for their dedication.

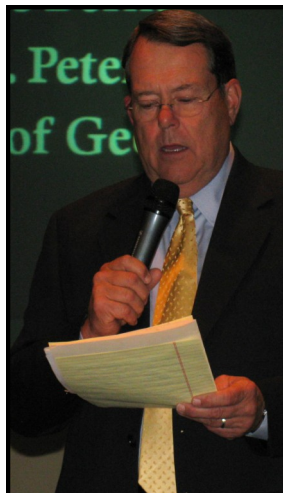
Covey encouraged attendees to frequent local retailers to help boost the Grant County economy and gave a brief outlook of what he hoped 2011

held. Brewer thanked the Grant County Port Districts for their help over the years and highlighted some of their major accomplishments. He also talked briefly about current projects underway around the county, which include SGL Automotive Carbon Fibers and the Quincy Data Center Projects. Terry also mentioned future projects that are in the works. The entertainment for the evening was comedian Jeff Dye who gave a riveting performance and had the whole audience laughing.

As we start a new year the EDC would like to thank everyone who participated in the Annual Banquet and donated time or funds to make it a success. Special thanks go out to our sponsors for the event: ASPI Group, Washington Trust Bank, REC Silicon, Columbia Glass, Eka Chemicals, LarsonAllen, BBSI, Northwest Farm Credit Services, Red Sea Group/WSS Corporation, Washington State Potato Commission, Dale Walker, Signs Now, Dano Law Firm, Microsoft, and Basic American Foods. We would also like to thank Bev Shurford for the table centerpieces and emcee Robert Trask, Jr. Without all of you this event would not have been possible.



Executive Director, Terry Brewer



Emcee Robert Trask, Jr.



2011 Treasurer Bev Shurford and 2010 President Juliann Dodds



Grant County Grows by 19.31%

Census 2010 data released at the end of February showed that Grant County was the 8th fastest growing county in the state with a growth of 19.31%. In total the population increased by 14,422 from 74,698 to 89,120.

Over one third of all new growth in the County happened in Moses Lake where the population increased by 5,413 people or by 36.20%. Mattawa saw the fastest growth with an increase of 1,828 people from 2,609 to 4,437 or 70.07% growth. The table charts the growth of each city in Grant County.

City/Town	2000	2010	Change	Percent
Mattawa	2,609	4,437	1,828	70.07%
Moses Lake	14,953	20,366	5,413	36.2%
Quincy	5,044	6,750	1,706	33.82%
Royal City	1,823	2,140	317	17.39%
Hartline	134	151	17	12.69%
Ephrata	6,808	7,664	856	12.57%
Grand Coulee	897	988	91	10.14%
Warden	2,544	2,692	148	5.82%
Coulee Dam	1,044	1,098	54	5.17%
Electric City	922	968	46	4.99%
George	528	501	-27	-5.11%
Coulee City	600	562	-38	-6.33%
Wilson Creek	227	205	-22	-9.69%
Soap Lake	1,733	1,514	-219	-12.64%
Krupp	60	48	-12	-20%

Business Recruitment Trip to Vancouver

The Grant County EDC was in Vancouver, British Columbia again visiting with companies that have plans for expansion into Eastern Washington. The Grant County EDC teamed up with the EDC's from Yakima, and Spokane for the trip and visited five companies in the manufacturing sector. Opportunities for new business growth ranged from warehouse and distribution, to manufacturing, to a sales center.

“It was a good trip and a great opportunity to meet with CEO's that are currently working on expansion projects,” said Jonathan Smith, Managing Director for the Grant County EDC. “We did a similar trip last fall and are continuing to follow up with those companies as their projects develop.”

In the last six months the Grant County EDC has made personal visits to 15 companies that are looking at Eastern Washington as a potential location for new facilities.





Upcoming Events

March 16th

Grant County EDC Board Meeting

7:00-8:00 am

BBCC-ATEC

April 14th

Grant County EDC Quarterly Luncheon

Presenter: Fairchild Air Force Base

11:30-1:00

BBCC-ATEC

March 18th-19th

**Pathways to Prosperity: A Conference for Rural
Communities**

Big Bend Community College

April 20th

Grant County EDC Board Meeting

7:00-8:00 am

BBCC-ATEC



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