



Building Prosperity

Accelerating Economic Growth in Grant County
2014-June 2018 Campaign Update

	Goal Set	Reported
Projected five year budget \$410,000	\$410,000	\$274,224
Goal: Expansion of local ag-related and industrial businesses resulting in a 100-125 job increase over 5 years	125	219
Provide one-on-one business services to a minimum of 45 ag-related and industrial companies annually.	225	218
Connect ag-related and industrial businesses with training opportunities to result in training for 300+ individuals over the 5 year period.	300	264
Host an annual program on exports and international business best practices.	✓	✓
Support efforts to bring more irrigation water to the Columbia Basin.	✓	✓
Keep the Grant County Wage and Benefit Survey up to date.	✓	✓
Partner with consultants and other experts and deliver 2-3 programs annually on issues of importance to the agribusiness and industrial sectors.	15	8

Program Initiative I:
Existing Business Development 2014-June 2018

	Goal Set	Reported
Projected five-year budget \$770,000	\$770,000	\$598,597
Goal: New business development in Grant County resulting in 300-350 new jobs.	350	577
Host an average of 10 site visits annually.	50	35
Attend 3-5 trade shows or industry conferences annually.	25	28
Develop and deliver the Grant County marketing message to 30+ targeted companies annually.	150	236
Maintain a current database of available sites and buildings for industrial development.	✓	✓
Maintain and keep current the Grant County EDC website, Grant County Trends website, and the cost of living study.	✓	✓
Conduct 3 cost of living surveys each year for the Grant County Micropolitan area.	15	15

Program Initiative II: Business Recruitment & Attraction 2014-June 2018

	Goal Set	Reported
Projected five-year budget \$85,000	\$85,000	\$85,687
Goal: Grow the retail and service sector by 5-15 businesses over 5 years.	15	12
Annually provide one-on-one business services to 80 existing or startup businesses including national chains and franchises.	400	305
Market research - at least 12 companies a year	60	105
Financial plan development - at least 10 companies a year.	50	56
Export assistance - at least 4 companies a year	20	48
Partner with developers and real estate representatives to market Grant County at retail trade shows.	✓	✓
Host 12-15 startup workshops over 5 year period.	15	4

Program Initiative III: Retail & Service Development June 2014-2018

	Goal Set	Reported
Projected five-year budget \$195,000	\$195,000	\$104,986
Goal: Assist with 10-12 job creating infrastructure projects over the 5 year period.	12	24
Identify infrastructure needed for continued job growth such as: roads, rail, intermodal, water & sewer, fiber optics, etc.	✓	✓
Support each municipality and/or port in obtaining funds through legislative channels and Grant County's Strategic Infrastructure Program.	✓	✓
Host a yearly Grant County Ports Meeting.	5	5

Program Initiative IV: Infrastructure Development 2014-June 2018

	Goal Set	Reported
Projected five-year budget \$240,000	\$240,000	\$406,766
Goal: Regularly communicate the progress of the five-year plan and ensure accountability to investors and the community.	✓	✓
Provide community forums and workshops on economic development issues.	✓	✓
Host an annual county-wide economic development event and no-host public luncheons & investor luncheons.	15	12
Contract with qualified firms/individuals to handle administrative functions including bookkeeping and communications.	✓	✓
Fund and implement the Building Prosperity five year plan.	✓	✓
Annually audit the EDC's financial processes and report to investor oversight committee and board of directors.	5	5

Program Initiative V: Communication and Investor Relations Strategies 2014-June 2018



Grant County
Economic Development Council

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